

PATH TO WORK

Sales Partner Pilot Agreement

Community Partner Track

PARTNER INFORMATION

Full Name / Organization

Date

Referred By

Email Address

Phone Number

City / State

Access Code Assigned

Preferred Contact Method

Mailing Address (opt)

PARTNER TYPE (select all that apply)

Veteran Service Org (VSO)

County Probation / Parole

Sheriff / Police Liaison

Nonprofit / Workforce Dev

Faith Community / Church

Disability Association

Community College / Trade School

Individual Community Ambassador

Other

1. PARTIES

This Sales Partner Pilot Agreement ("Agreement") is entered into between Path To Work, principal contact hello@pathtowork.org / pathtowork.org ("Provider"), and the partner named above ("Sales Partner").

2. PURPOSE

Path To Work is a free career navigation platform built for underserved populations, including veterans, returning citizens, justice-involved youth, persons with disabilities, and disconnected youth. The Sales Partner agrees to refer eligible individuals and/or organizations to Path To Work during a 90-day Pilot Period.

3. PARTNER ACCESS & CONFIDENTIALITY

Partner will receive access to the Path To Work Partner Portal via their assigned access code. Partner agrees to: keep their access code private; not share Portal access with unauthorized persons; not disclose internal pricing, partner lists, or business strategy to third parties; and handle all participant information in compliance with applicable privacy laws.

4. REFERRAL RESPONSIBILITIES

Partner agrees to aim for at least 5 individual referrals or 1 organization referral within 90 days, and to log all referrals through the Partner Portal or by emailing hello@pathtowork.org. Partner will

use only Provider-approved materials and will represent Path To Work accurately.

5. ACCESS RESTRICTIONS & SECURITY

Partner access is limited to: the Partner Portal, approved promotional materials, and referral tracking tools. Partner has no access to participant data, platform source code, financial systems, or internal business records. Unauthorized access attempts or code-sharing may result in immediate termination of this Agreement.

6. INTELLECTUAL PROPERTY

All Path To Work content, platform design, methodology, branding, and data are the exclusive property of the Provider. This Agreement grants no IP license or ownership interest to the Sales Partner.

7. FUTURE COMPENSATION STRUCTURE (Post-Pilot Preview)

This pilot is volunteer-based. The following tiers are illustrative and subject to change:

Tier	Referral Volume	Potential Benefit
Community Ambassador	5–20 individuals	Free platform access + recognition
Regional Partner	1–3 organizations	\$250–\$500 referral fee per org (TBD)
Strategic Partner	4+ organizations	Revenue share + co-branding (TBD)

A formal compensation agreement will be issued separately when Provider reaches revenue readiness.

8. TERM & TERMINATION

Agreement begins on date signed and runs for 90 days, renewable by mutual written consent. Either party may terminate with 7 days written notice. Provider may terminate immediately for breach of confidentiality, misrepresentation, or conduct harmful to Path To Work. Upon termination, Partner's Portal access code is revoked.

9. DISCLAIMER

Provider makes no guarantee of income or employment outcomes for any referred participant. Sales Partner is an independent contractor, not an employee of Path To Work.

10. GOVERNING LAW

This Agreement is governed by the laws of the State of California. Disputes shall be submitted to binding arbitration in Los Angeles County under AAA rules.

11. OPTIONAL TESTIMONIAL RELEASE

Provider may wish to feature partner success stories for recruiting future partners.

YES — I consent to Provider using my first name, city/state, and brief testimonial for promotional purposes.

NO — I do not consent to testimonial use at this time.

SIGNATURES

By signing below, both parties agree to the terms of this Sales Partner Pilot Agreement.

Partner Signature:

Provider Signature:

Printed Name:

Printed Name:

Date:

Title:

Organization:

Date:

Path To Work | pathtowork.org | hello@pathtowork.org | © 2026 Path To Work. All rights reserved.